

## NEW YORK POOLED WEANING AND MARKETING PROGRAM-2007

### PURPOSE:

1. Provide a uniformly managed group of feeder calves, commingled from several producers, in a truck load lot, which can be marketed at optimum value.
2. Demonstrate a management system that will produce an average daily gain of 1.5 lbs. during the 45-60 day weaning program.
3. Develop the model for weaning and marketing which can be implemented across New York.

### REQUIREMENTS:

1. A minimum of 4 steer or heifer calves, weighing upon delivery to test station, 450-650 lbs.
2. A health program will consist of at least one series of vaccines 3-4 weeks prior to weaning.
3. No calves which grade small framed, excessively large framed, or less than number 1 muscling as determined by USDA Feeder Calf Grading standards.
4. Crossbred calves preferred. All beef breed calves will be accepted; however they will be sorted into lots and sold to meet market demands. No dairy crosses.
5. Castration and de-horning completed a minimum 45 days prior to delivery, healed and dry.
6. Heifers are to be guaranteed open.
7. All calves should be approved prior to delivery. Contact Mike Baker to schedule evaluation.
8. Beef Quality Assurance certification strongly recommended.

### 2007 TIMETABLE:

September 15	Consignments, along with \$25/head due.
September 27	Vaccinations completed.
October 18-19	Deliver calves to central test station (locations to be announced).
Dec. 1	Calves to be sold. Finger Lakes Livestock Exchange assisting with sale.

### COST.

Feed, vet and medicine will be charged at cost. A yardage fee of \$.30/hd/day will be assessed. Consignment fee of \$25/head is due September 15 (\$30/head after Sept 15); remaining costs will be subtracted at time of sale.

Yardage	\$.30/hd/day
Vet and Medicine	at cost, dependent on treatment, if any
Feed	at cost, approximately \$.50-\$.60/lb gain
Marketing	\$6-\$8/head
Total	\$70 - \$80/head

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### INFORMATION.

To consign cattle, or for more information, contact Mike Baker, Cornell Beef Cattle Extension, 130 Morrison Hall, Ithaca, NY 14853. Phone 607-255-5923, email [mjb28@cornell.edu](mailto:mjb28@cornell.edu).